

Benefits

Decrease Operational Costs

- Easily integrates with your order-entry and customer service systems
- Embedded client activation allows licensing with no user involvement
- Diagnostic tools and templates speed development and testing

Increase Revenue

- New license models provide increased revenue opportunities
- High-level encryption-based security and optional integrated hardware reduce the threat of piracy

Simplify Management

- Component-based architecture allows licensing functions to be individually customized and scaled
- Secure, role-based management allows stakeholders across the organization to maintain departmental responsibilities
- Security levels are easily adjusted at fulfillment time

Improve Customer Experiences

- Custom licensing options eliminate potentially disruptive user experiences
- Web-enabled license deployment for creating a customer-friendly product activation portal

Sentinel RMS

Right for Your Customers, Right for Your Business

Sentinel RMS

Sentinel RMS dramatically reduces or eliminates many of the costs normally associated with license management. The modular design of Sentinel RMS allows it to quickly join up to your back-office systems, automating most all of the fulfillment and management operations. Our unique, role-based system allows every department in your company the access they require to effectively manage your customer's needs.

RMS also comes with the level of protection from unauthorized use you'd expect in an enterprise-class software licensing system. In addition, the licensing flexibility provided by Sentinel RMS allows you to reach new markets, leading to increased revenue.

With Sentinel RMS, you can optimize the entire licensing life cycle, from design, to fulfillment, to ongoing management. Because it adapts quickly to your way of doing business, Sentinel RMS allows you to have a license management system that is right for your customers and right for your business.

Customizable Licensing

With Sentinel RMS you can individually customize licensing functions according to your needs. You can adjust the measure of security and transparency to control the way your licensing affects customers. Pre-built license models, such as evaluation, feature-based, and pay-per-use, are also included.

Straightforward Implementation

Sentinel RMS offers several implementation options. For more control over sophisticated license designs, use the Sentinel API to embed protection calls into your application source code. Licensing can also be implemented with the Sentinel Shell that can wrap your application in minutes. In addition to offering a quick implementation option, the Sentinel Shell can be added to API implementations to provide another layer of security.



Security

Sentinel RMS uses industry standard cryptographic algorithms to implement shared secret challenge response to prevent common attacks. For added security and portability you can also lock your licenses to a SafeNet hardware key. Security can be easily adjusted at fulfillment time if needed, without having to incur any additional development costs.

Secure, Role-Based Management

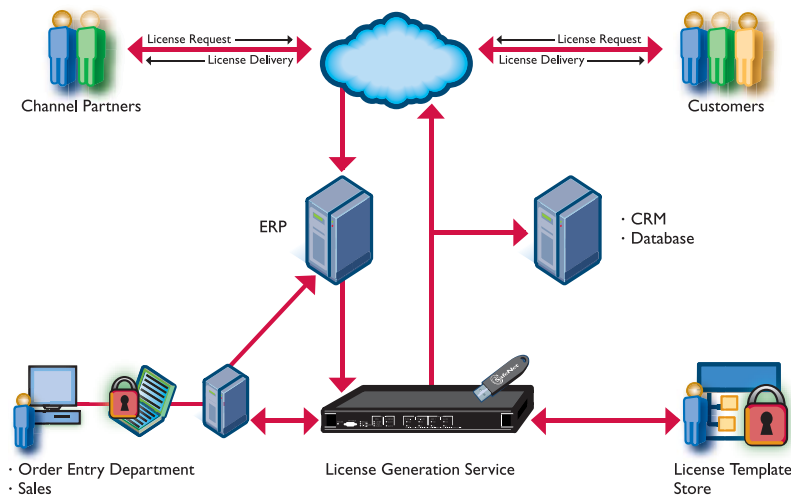
Sentinel RMS component-based architecture is designed to adapt quickly to your business, allowing you to establish a license management system that is right for your operational environment. Only Sentinel RMS provides you secure role-based access control so you can easily separate the functions of license creation, generation and delivery. This allows stakeholders across the organization to manage their respective stages of the licensing process.

Automated Fulfillment and Back Office Integration

Sentinel RMS provides an interface that allows easy integration with order entry and customer service databases so that tracking and management of licenses can be automated. License requests can flow through your ERP/CRM systems—eliminating the need for costly manual processes. With RMS, you can bind the license management framework to all other processes involved in creating and delivering software.



License Fulfillment Infrastructure



Technical Specifications

Operating system support includes Windows, Linux, Unix, and Mac. Please contact your local SafeNet office for further technical specifications.

Multiple Activation Options

Sentinel RMS provides you with the capability to implement a range of options in order to speed delivery and ease fulfillment. License activation can occur via phone, mail, fax, the Internet or through the use of a hardware token. Sentinel RMS makes web-based licensing easy, so your customers can select, purchase, register and activate products all online. In addition, embedded client activation allows the complete license transaction, including installation, to be executed over the Internet with no user involvement required.

Centralized Management

With Sentinel RMS, licensing information can be stored centrally, ensuring that vital data can be shared across multiple departments. For instance, sales could track upgrades and renewals, allowing them to better identify revenue growth opportunities. Centralized management improves accuracy as well by ensuring that all systems are synchronized

with respect to licensing information. This also ensures that your licensing management can grow as your systems and requirements grow. Sentinel RMS lets you track and manage licenses in the same way as the products they control.

Powerful, Easy to Use License Server

Sentinel RMS comes with a license server that installs in less than a minute and requires no configuration. This minimizes the impact on your customer and offers significantly lower support costs versus configuring a large, complex license server. Additionally, Sentinel RMS server administration utility gives visibility to on-going licensing activities by providing information about active licenses and statistics on licensed users. RMS also includes system logging for auditing and compliance. High availability is ensured through fail-over support in order to provide 100% uptime and eliminate any disruptions to the end user.



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PERICO AS

Lilleakerveien 4, Inngang 1A
0283 OSLO
NORWAY

www.pericosecurity.com
Email: info@perico.no
Tel: +47 22 06 40 50